

# ***Gustavo de Togni***

Nationality: **Brazilian**

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**OBJECTIVE: Work/Study/Live**

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## **ACADEMIC BACKGROUND**

Feb/1992 – Dec/2000 -> EEB-SCK -> Elementary School

Feb/2001 – Feb/2004 -> CEDUP-GV -> High School

Feb/2001 – Feb/2004 -> CEDUP-GV -> Technician in Farming

Feb/2008 – Mar/2010 -> UNOESC -> Agronomic Engineering

## **PROFESSIONAL EXPERIENCE**

Mar/2004 – Feb/2005 -> Brazilian Army -> Soldier

### **Responsibilities/ Main Accomplishments**

Basically, our work it was do protection service of headquarters of 14<sup>o</sup> RCMEC (14<sup>o</sup> Mechanized Cavalry Regiment). Also, I made various activities, as survival lessons, first aid, stellar orientation by sextant and maps, sports activities, and many others. In this time, I received two indications, one as best soldier of squadron, and then, one as best soldier of regiment. The Brazilian Army service was a great time in my life, when I could learn precious things of life, and make good friends.

Mar/2005 – Jan/2008 -> Cooper Alfa -> Technical Assistant

### **Responsibilities/ Main Accomplishments**

Cooper Alfa is one of biggest cooperatives of Latin America, working in various sectors of agriculture in the South of the country. I started my work in internal sales, and then, technical assistance for farmers, especially in sustainable management of grassland for milk production. It was a great time to see the realities and difficulties of farmers in my country, and how they fight every day in the ground, to give us our food.

Feb/2008 – Nov/2013 -> NIDERA S/A -> Commercial Representant

### **Responsibilities/ Main Accomplishments**

When the NIDERA S/A began his activities in Brazil, I was part of the team to the south of the country, making the planting, management, harvesting and analysis of experimental research fields with corn, soybean, wheat and sunflowers, as well as sales, lectures and conducting field days for farmers and other professionals. One of the most important experiences for me, because it put myself in contact with great professionals of the area, where I could learn lots of important things.

Jan/2014 – Jun 2017 -> Inova Óleo

### **Responsibilities/ Main Accomplishments**

The INOVA ÓLEO (OIL INNOVATES in free translation), was born of love for nature, and the need for organization of waste management in an emerging country as Brazil. I'm one of the co-founders of the company, acting in almost 40 cities, giving opportunity local businesses to do the proper disposal of this waste. Today, Inova Óleo recycle approximately 10 thousand liters of vegetable oil every month. My job was to support, doing educational talks in schools, local business and other institutions, spreading the idea.

Aug/2017 – Presently -> Hupets

### **Responsibilities/ Main Accomplishments**

I'm coo founder of Hupets, a social business here in Brazil that believe in the conection between men and dogs. We work with animal welfare, nutrition and also with the non-governmental institutions that care of animals in abandon situation, supporting and spreading the importance and consequences of animal abandonment, to build in our children, a new concience about this relation ship that extends for 30 thousand years. My job is to support the team with comercial and markeing strategies, and lectures about our job in companies and public institutions, like schools for exemple.

### **GENERAL SKILLS**

- Management of plantations
- Seed and seedling production
- Public speaking skills
- Sales skills
- Team Work

### **LANGUAGES SKILLS**

- Portuguese – Native
- Spanish – Advanced B1
- English – Advanced B1
- Italian – Basically

### **COMPUTER SKILLS**

- Basic and advanced informatics (Microsoft Word, Excel, Power Point, Prezi)
- Skills in websites configuration
- Skills in social media work

### **INTERPERSONAL SKILLS**

- Leadership
- Proactivity
- Flexibility
- Communication

“A ship in port is safe, but that's not what ships are made for”

Guaraciaba - SC - Brazil, June of 2019